

2021 Business Plan and Budget

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2021 Statutory Budget & Assessment Overview

No changes since last presentation.

- Total 2021 budget \$14,211,538 2.8% increase over 2020
 - Personnel costs for additional FTEs
 - Increased rent extended lease for Las Cimas office building
- Total 2021 Assessment \$13,344,128 0.0% increase from 2020
 - Virtually the same as 2020
 - Approximately \$619,000 applied from assessment stabilization to reduce assessment
 - \$169,195 Penalties applied to reduce assessment
- 63 Total FTEs
 - Increase of 3 FTEs from 2020
 - Compliance Department

No comments were received on the final budget for Texas RE.



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 - 2.8% increase from 2020
- Total 2021 Assessment \$13,344,128
 - Virtually the same as 2020
 - Approximately \$619,000 applied from assessment stabilization to reduce assessment
 - \$169,195 Penalties applied to reduce assessment
- 63 Total FTEs
 - Increase of 3 FTEs from 2020
- All statutory activity in the 2021 Business Plan and Budget aligns with the ERO Enterprise Long-Term Strategy.
- Statutory funds are not used for State (Non-Statutory) activities.



2021 Budget Development Process

- April 15 Board of Directors Conference Call to Review Budget
- April 21 MRC Conference Call to Review Budget
 - The MRC voted to recommend that the Texas RE Board approve the proposed 2021 Business Plan and Budget.
- April 2 May 4
 2021 Business Plan and Budget posted for member comments
 - There were no comments submitted from the members
- May 27 Texas RE Board of Directors vote to approve the 2021
 Business Plan and Budget



2021 Budget Drivers and Assumptions

- Increasing the FTE count from 60 to 63
- The average available salary adjustment is 3.0%
- Health plan expense is projected to increase 14%
- The lease for Texas RE office space was extended beginning October 2020, causing an escalation in rent and utilities for 2021
- Most categories are remaining consistent with 2020



2021 Budget by Category

Personnel \$10,944,474 -- 1.9% increase over 2020

- The average available salary adjustment is 3.0%.
- Total Benefits expense is decreasing 5.9%. Health plan expense did not increase as projected in 2020; however, health plan expense is projected to increase 14% for 2021 over actual 2020 cost, which is lower than the 2020 budgeted cost.

Meeting and Travel Expense \$407,085 -- 3.2% increase over 2020

For increased CIP activity, ERO Enterprise projects, and travel required for the additional FTEs.

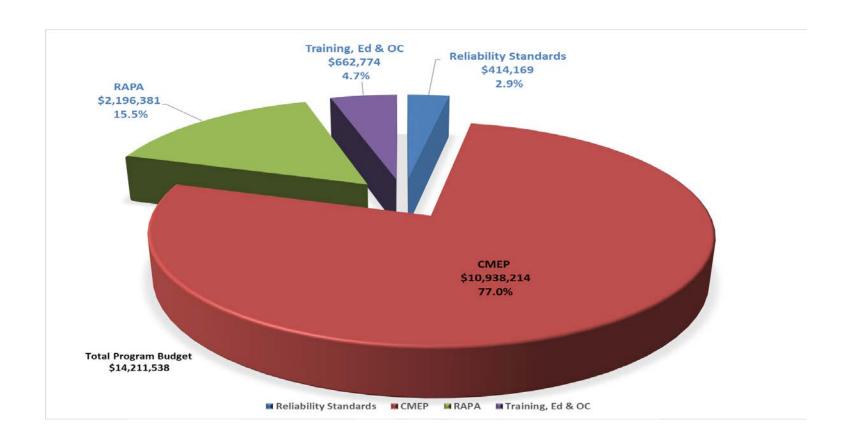
Operating Expenses \$2,809,979 -- 6.3% increase over 2020

- Contract and Consultants expense is decreasing due to board and executive search fees not being budgeted in 2021.
- Rent cost is increasing 19.5%. The lease for Texas RE office space was extended beginning October 2020, causing an escalation in rent and utilities for 2021.
- All other areas are remaining consistent with 2020.

Fixed Assets remaining consistent with 2020



2021 Budget by Program Area





Texas RE 2021 Assessments

- Total 2021 Assessments \$13,343,400
 - 0.0% change from 2020
- Factors impacting assessment change:
 - Increase in 2021 expense budget 2.8%
 - \$169,195 penalty revenue to reduce 2021 assessments
 - \$619,000 used from Assessment Stabilization funds



Operating Reserve and Working Capital

- The purpose of the Board-approved Working Capital and Operating Reserve policy for Texas RE is to ensure the stability of the ongoing operations of the organization.
- The \$2,000,000 Working Capital and Operating Reserve is a contingency reserve intended to provide funds for contested Enforcement matters or sudden unanticipated expenses.
- No change projected in Working Capital and Operating Reserve balance at year end 2020 and 2021.
- \$2,087,000 Projected Assessment Stabilization funds at year end 2020
- \$1,468,000 Projected Assessment Stabilization funds at year end 2021

Assessment Stabilization funds are NOT part of the Operating Reserve



Preliminary 2022 and 2323 Projections

2022 Projections

- Budget 5.1% increase over 2021
 - Includes 18.% increase for Rent and Utilities
 - All other categories 4.0% increase
- Assessments 4.0% increase over 2021

2023 Projections

- Budget 4.2% increase over 2022
 - Includes 6.7% increase in Rent and Utilities
 - All other categories 4.0% increase
- Assessments 4.0% increase over 2022

Will be determined if Assessment Stabilization will be needed



Questions?



